## HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 11 SEPTEMBER 1980 ISSUE I

Remimeo
All Exec Hats

HCO Person-

(Originally LRH OODs Item of 23 Feb 1971.)

nel Hats Tech Div

Personnel Hats

Msn Ops Hats Missionaires

## THE MAGIC FORMULA

The magic formula of a going org is

- (1) A full, efficient operating HCO
- (2) Lots of good producing auditors.

If you have that you also have Course Supers and Tech Execs from the auditors and HCO will give you the rest of the org manned.

Thus, the sign of threatened failure in an org would be

- (a) A declining or faulty HCO
- (b) Auditors declining in numbers available or in training.

This then is the magic formula to a producing org.

- (1) HCO fully hatted itself, fully functioning, efficient and producing.
- (2) Lots of auditors flublessly producing and auditors in training to become so.

Where any org wants to boom, this is what it has to establish and keep established.

The real stars of the staff team are the auditors and the HCO personnel.

That's the key to any org.

Well worth knowing to FEBCs and also to Missionaires going out to patch orgs up. All they'd have to do is get auditors and get them producing and get an HCO recruited and hatted hatted hatted and doing its job, especially getting more tech people in training and on post. It would be a long range winning combination.

L. RON HUBBARD FOUNDER

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